



# Indoor Agriculture Energy Savings Deep Dive #3: CONTROLS

November 19, 2020

*Presented by:*



*In cooperation with:*

UMass**Amherst**

*Organized by:*



Massachusetts Energy Efficiency Partnership



**nationalgrid** **EVERSOURCE**

# Agenda

Welcome, introductions & purpose	1:00 pm
Automation & controls strategies for new construction & retrofits	1:10 pm
HVACD controls	1:20 pm
Lighting controls	1:25 pm
Integration and automation of systems & processes	1:30 pm
Planning for flexible demand management	1:50 pm





**Derek Smith**  
**Executive Director**



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**Technical Director**



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@RIInstitute



@resourceinnovation



# We advance resource efficiency to cultivate a better cannabis future

Energy | Water | Waste | Carbon Emissions



Objective | Non-profit | Data-driven



# Strategic Direction

## Extension of services to CEA

- USDA (NRCS-CIG) funding
- Market characterization
- Resource benchmarking
- Best practices

## Additional energy measures

- Automation & Controls
- Design & Construction

## Water recirculation

- Best practices



# We bring stakeholders together to:

## **Measure** and report resource efficiency

- Benchmarks
- Baselines

## **Inform** governments, utilities & industry

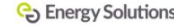
- Best practices & standards
- Policies
- Programs

## **Validate** cultivation approaches

- Technologies
- Techniques



# Trusted by Programs, Cultivators, Supply Chain, & Governments



# Technical Advisory Council

*Multi-disciplinary body facilitated by RII to aggregate knowledge and data to support cultivators, governments, utilities, standards bodies and other stakeholders with objective, peer-reviewed information on cultivation resource use and quantification of performance*

1. Provides guidance on development of standards
2. Shapes tools and resources to support best practices
3. Informs advocacy on policies, incentives and regulations





# Technical Advisory Council Working Groups

2019

Lighting

Q1 2020

Utility

HVAC

Q2 - Q4 2020

Water

Massachusetts

Policy

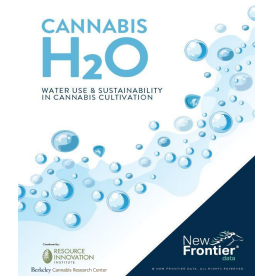
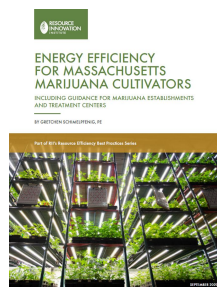
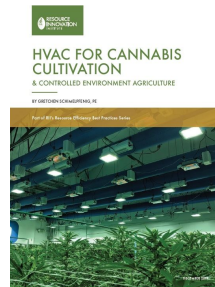
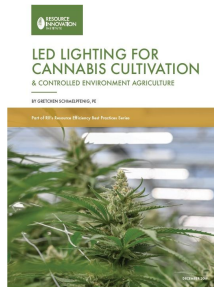
Data

Controls

2021

*Design & Construction*

*Carbon Emissions*





# Best Practices Guides

- 60+ contributors & peer reviewers, including cultivators, architects, engineers, manufacturers
- Defines key terms
- Recommends KPIs
- Meets all growers where they are
- State-specific guidance for Massachusetts



Free downloads at

**[ResourceInnovation.org/Resources](https://ResourceInnovation.org/Resources)**

# Support for utilities and implementers

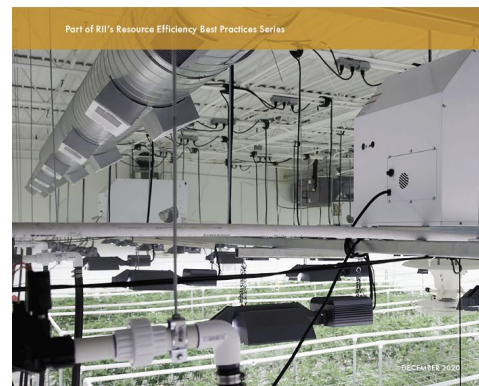
- **Educational curriculum**  
Cultivators, utility staff, trade allies
- **Utility Working Group**
- **Best practices guidance**  
Peer-reviewed, brand-agnostic
- **Grower outreach**  
Marketing toolkit
- **Project planning & verification platform**  
M&V guidelines  
PowerScore for portfolios



## PROGRAM DESIGN & MARKET ENGAGEMENT PRIMER

FOR ENERGY EFFICIENCY UTILITIES & PROGRAM IMPLEMENTERS  
SERVING CANNABIS CULTIVATORS

BY GRETCHEN SCHIMELPFENIG, PE



# Benchmark operational efficiency with



## Competitive

- **KPIs** benchmark facility resource efficiency:
  - Energy: **kBtu/sq ft**  
**grams / kBtu**
  - Water: **gallons / sq ft**  
**grams /gallon**
- **Ranks** competitive position relative to other facilities



## Trusted

- Used by **300+ cultivators & facilities**
- Metrics **peer-reviewed** by Technical Advisory Council
- **Specified by governments** including Massachusetts



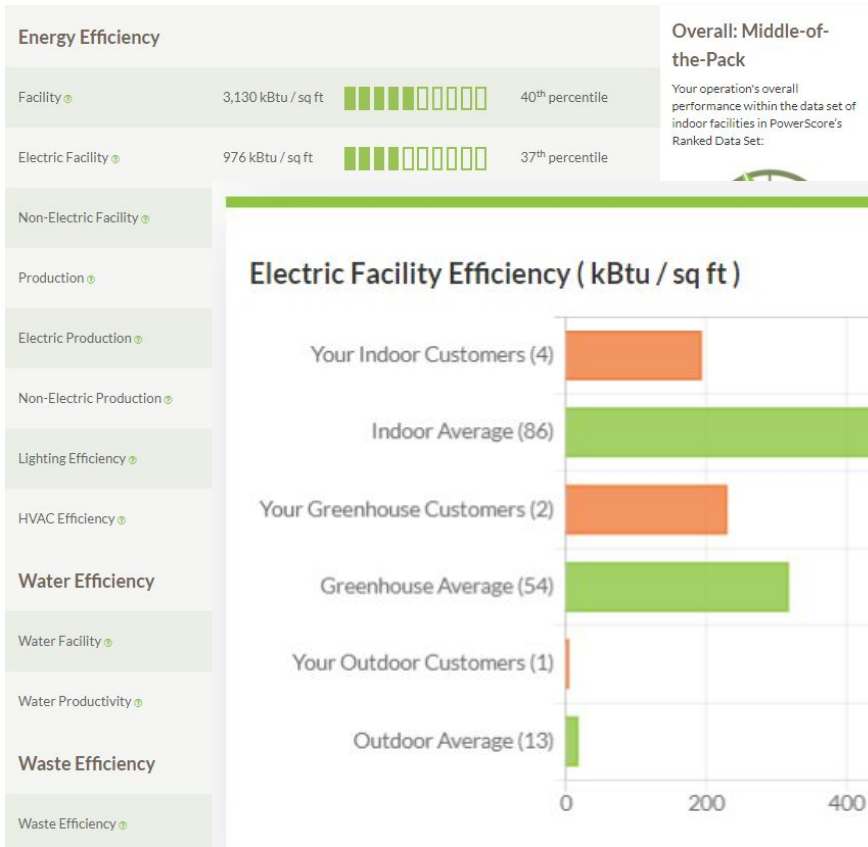
## Confidential

- Maintained by a **non-profit**
- **Confidential** survey
- **Protected** individual farm data
- **Free** to cultivators



# PowerScore Performance Benchmarks

**KPIs**

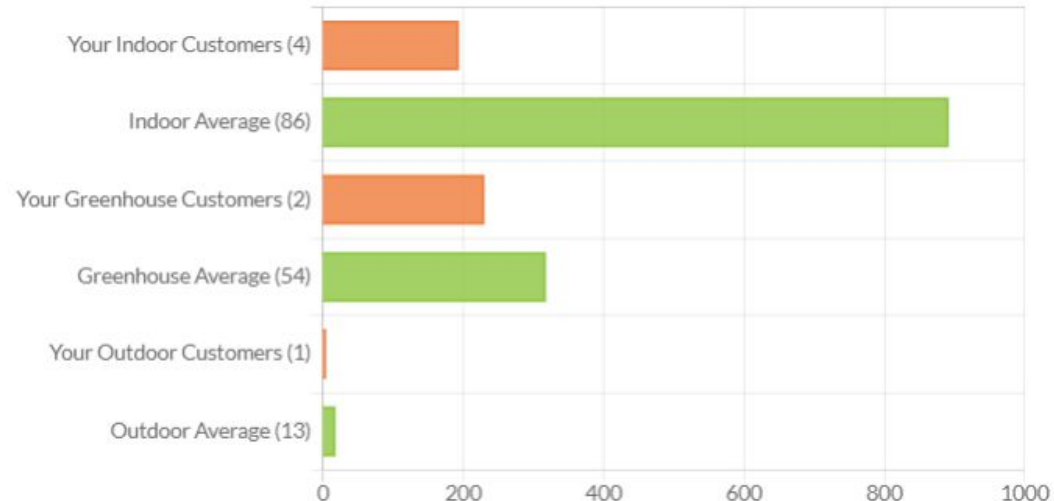


**Overall: Middle-of-the-Pack**

Your operation's overall performance within the data set of indoor facilities in PowerScore's Ranked Data Set:

**Facility Ranking**

## Electric Facility Efficiency ( kBtu / sq ft )



# Learning Objectives

You will leave today understanding:

- **The varying types of HVACD, lighting, and controls systems used for industrial cannabis production processes**
- **Comparing and contrasting energy and non-energy benefits of controls systems**
- **Various kinds of lighting controls and capabilities**
- **Controls to enable flexible demand management in cannabis cultivation operations**





## Program Information

If you are a supply chain professional working with cultivators...

**Partner with Mass Save program administrators for cannabis client projects**

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# Our Speakers



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*Senior Lighting Scientist  
DesignLights Consortium*



 [Mike Zartarian](#)

*Principal  
Zartarian Engineering*



**How can automation  
and controls be  
considered for new and  
existing cultivation  
operations?**

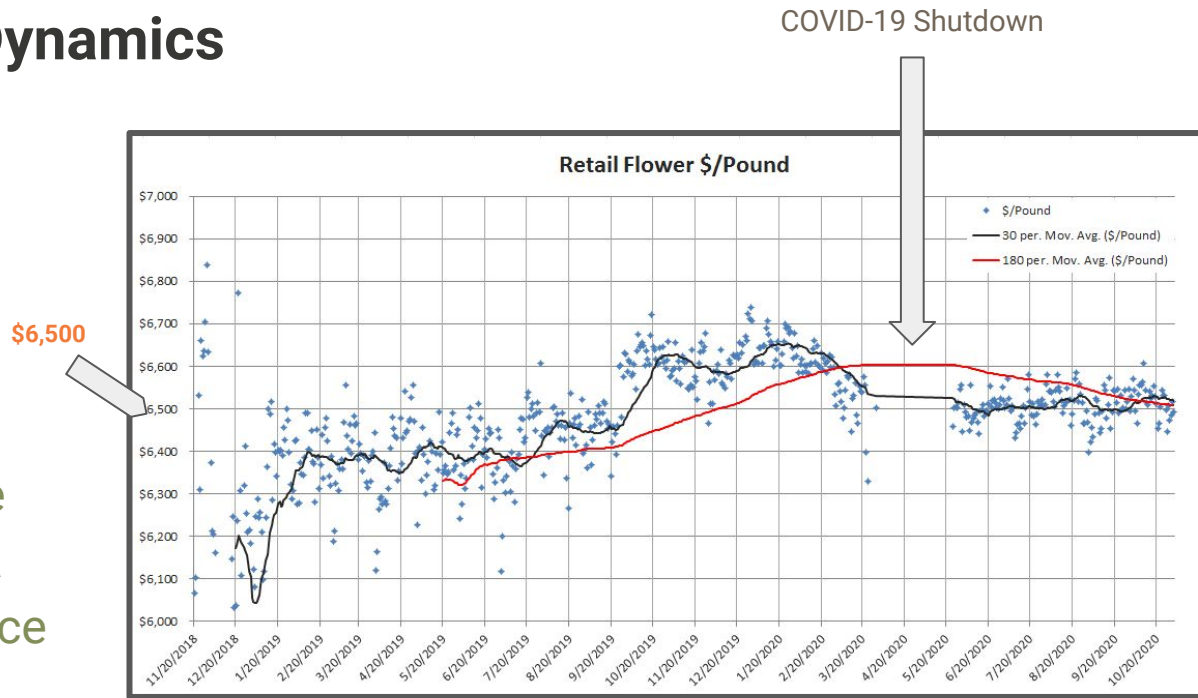
# Opportunity for Automation & Controls in Indoor Agriculture

- There are so many opportunities for automation and controls for precision ag for high value crops
  - For many ag organizations their process is their intellectual property
  - More controls will be required as precision ag becomes similar to manufacturing and **margins are squeezed by lower wholesale prices**



# MA Cannabis Market Dynamics

- Two basic models in commercial indoor ag: maximize output or maximize efficiency
- The cannabis industry currently is in 'maximize output' especially in MA where the wholesale price per lb is extremely high



Massachusetts Adult-Use Retail Cannabis Flower Prices -

Chart Credit: Ed Watson / Mainley Productions from Public CCC Data





# How MA Cannabis Producers See Productivity

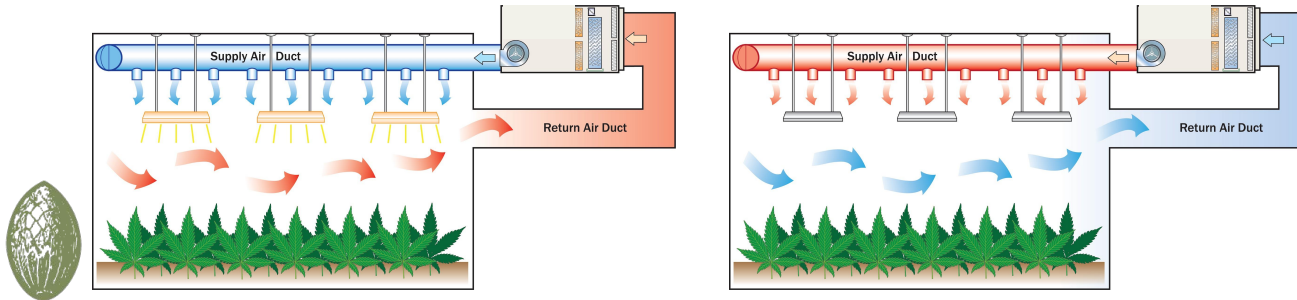
- Productivity KPIs:
  - Grams per sf per year of canopy
  - Cost of production per pound of flower
    - Productivity per unit of energy



# In a cannabis cultivation, what are we controlling?

- **HVAC-D:** RH %, temperature, airflow, CO<sub>2</sub> ppm
- **Lighting:** intensity, photoperiod, transitions
- **Water:** treatment (temp, TDS, pH) , fertigation (pH, EC)

Sensing & monitoring equipment provides feedback loops for controls



# Producers' Control Systems

## Size of Facility

Tier 0

Tier 1

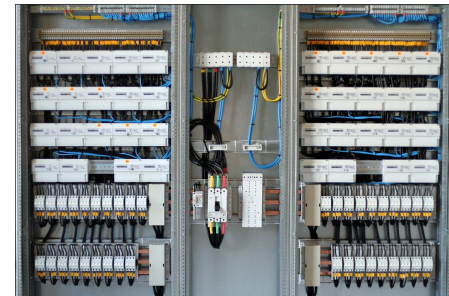
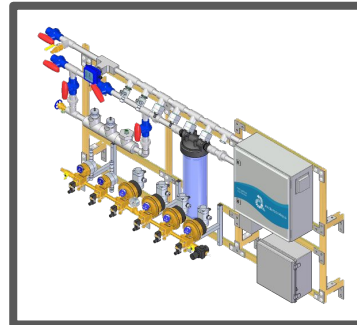
Tier 2

Tier 3+

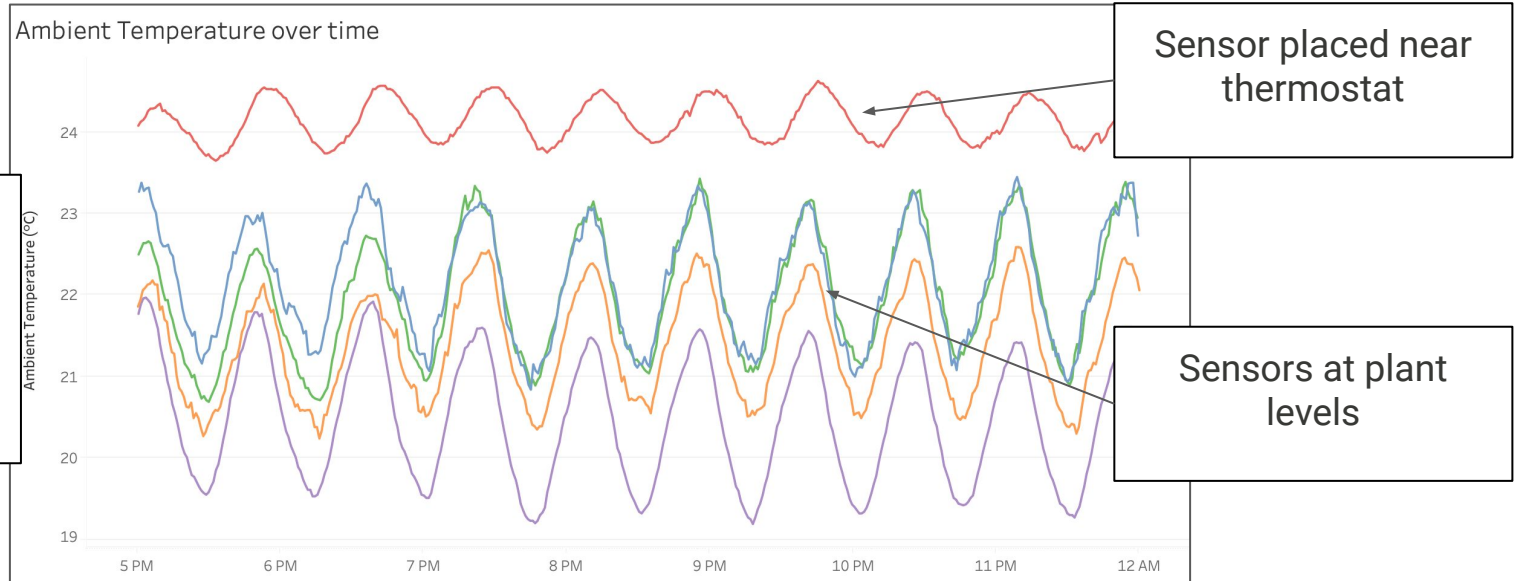
Basic room control, hand mixed nutrients, other systems ad-hoc and not connected

Room by room control, some automation, centralization achieved manually by operator

Fully centralized and automated



# Full System Effect Illustration: Control is only as good as the sensor placement



**Takeaway: Systems need to be designed and deployed with full system view of how it will be operated.**  
**This is hard!**



**How can HVACD  
controls be used to save  
energy and increase  
productivity in  
cultivation operations?**



# Target Environmental Conditions & Equipment Sizing

## IMPACT OF TARGET ENVIRONMENTAL CONDITIONS AND LIGHT SOURCE ON THE REQUIRED CAPACITY OF HVAC EQUIPMENT TO OFFSET HEAT LOADS

TARGET INDOOR ENVIRONMENTAL CONDITIONS					LIGHTING SYSTEM WATTS PER SQUARE FOOT		
Various Scenarios	Dry Bulb Temperature (F)	Relative Humidity (%)	Dew Point Temperature (F)	Vapor Pressure Differential (kPa)	LED LPD=35 (W/sq ft)	Hybrid LED/HID LPD=45 (W/sq ft)	HID LPD=60 (W/sq ft)
Scenario 1	80	60%	65	1.40	100%	125%	150%
Scenario 2	75	55%	64	1.33	138%	145%	163%
Scenario 3	70	50%	51	1.25	188%	188%	188%
Scenario 4	65	50%	46	1.05	225%	225%	225%

Learn more about loads and target environmental conditions in RII's Cannabis Business Times editorial [A 'COY' Approach to HVAC](#)



# Massachusetts Example Sizing & Target Setpoints

## Cultivation and Manufacturing Facility in MA

40,000 GSF/ 16,000 CSF in horticulture  
- 12,000sf flower canopy (1-tier benches)  
(616)x 630W LED lights (77) per room  
35.00 W/CSF (aka HLPD)

### Dry Bulb & RH

**Day: 80 F +/- 3 F @ 50% RH +/- 5%**

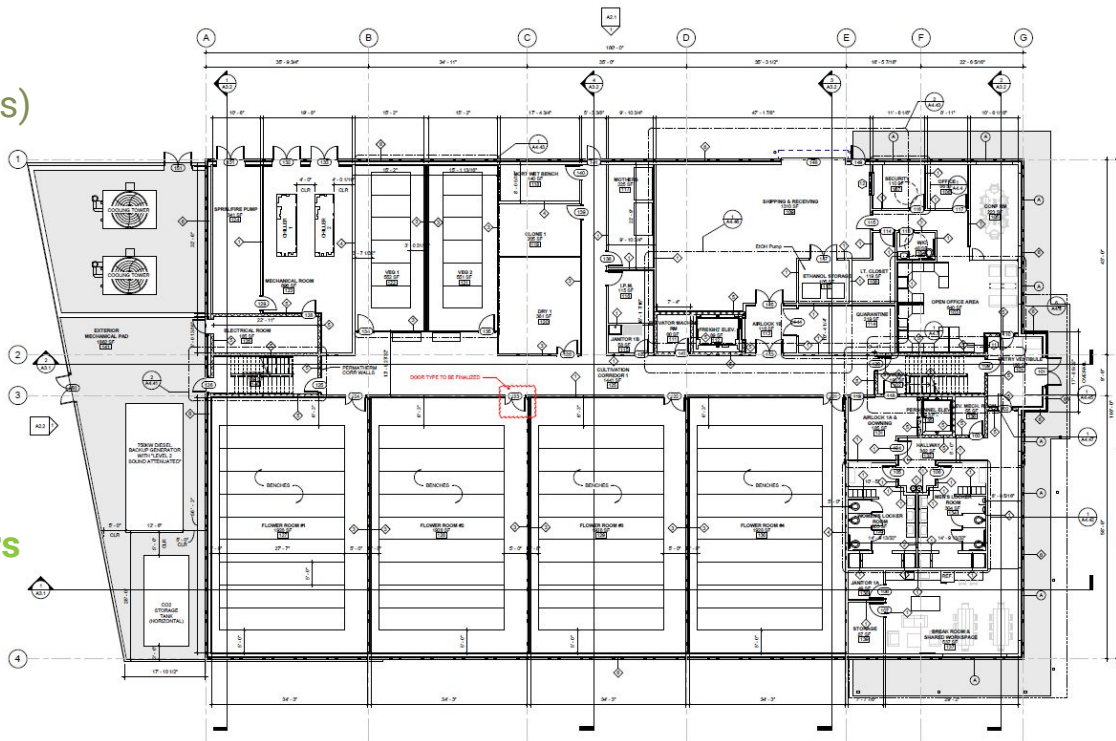
**Night: 72 F +/- 3 F @ 45% RH +/- 5%**

Chilled Water / 4-pipe to Modular ERUs

Ventilation: +500 CFM, MERV 11, HEPA

Cooling Load: **400 Tons (2) gas-fired chillers**

Electrical Load: 2,000 Amps 480V 3-phase



# Target Environmental Conditions at Same VPD

## Example

Target VPD 1.4 kPa

Targets for HID lighting:

**76F / 50% RH**

Targets for LED lighting:

**82F / 65% RH**

MA example's LED targets:

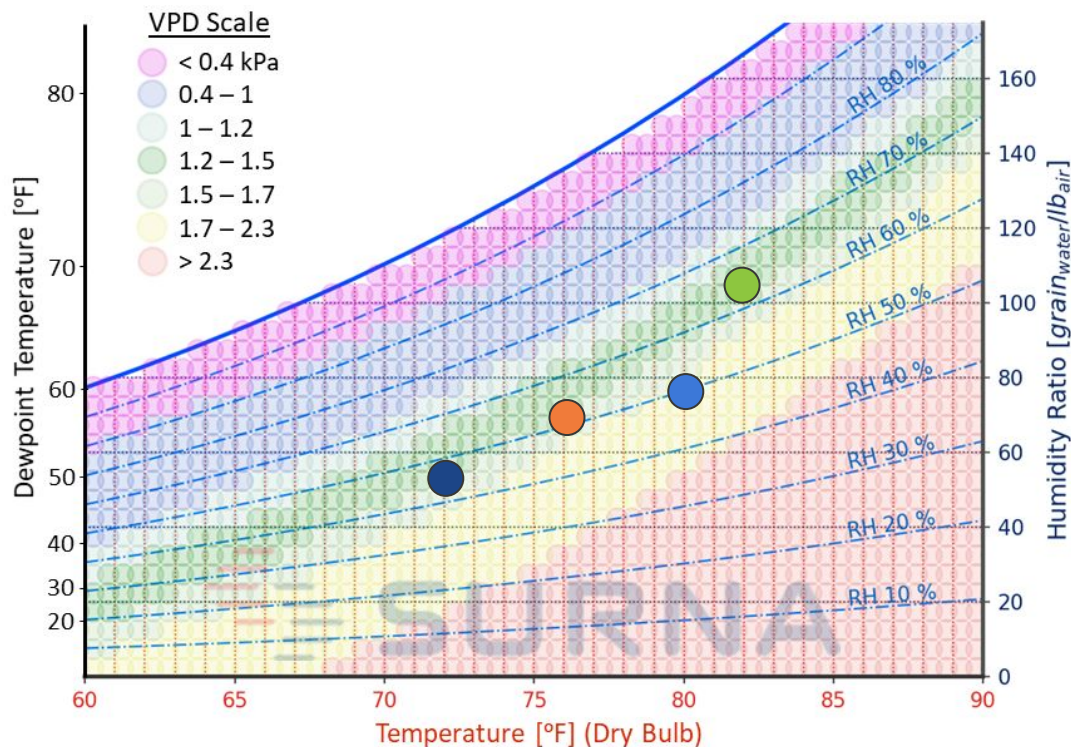
Target VPDs 1.4 - 1.7 kPa

**80F / 50% RH**

**72F / 45% RH**



Sea Level Psychrometric Chart



# Target Environmental Conditions Impact HVAC



T [F]	RH [%]	VPD [kPa]	Dewpoint [F]	Change in Air Handling Requirements	Change in BTU/Compressor Requirements
82	64	1.34	68.6	-35-50%	-20-40%
80	62	1.33	65.8	-30-45%	-15-35%
78	59	1.34	62.6	-25-35%	-10-25%
75	55	1.33	57.8	Reference Condition	Reference Condition
72	50	1.34	52.4	+50-90%	+30-50%
70	47	1.33	48.9	+150-250%	+90-130%

Calculations performed at sea level and assume room fully loaded with transpiring plants. Air handling and compressor BTU percentages are estimates and can vary significantly by equipment selections.



# Measuring Productivity Impacts of Controls

1. Record target environmental conditions in SOPs
2. Monitor actual environmental conditions
3. Benchmark productivity under existing SOPs
4. Replace or install new controls infrastructure and update SOPs
5. Monitor actual environmental conditions
6. Benchmark productivity continuously
7. Use strategic energy management approaches to understand energy savings using baseline productivity and benchmarking trends



# Building Automation System Example #1



- 46,000 square foot building in Plymouth
- Structure built in 1969 and retrofitted in 2017
- Indoor cannabis cultivation operation uses 25,000 square feet of the space
- **Six grow rooms**
- 6,440 square feet of flowering canopy
- Two to three tiers of vertical racking
- Air handling units (AHUs) without economizer





# Building Automation System Example #1



- Air handling units (AHUs); one AHU serves each grow room
- Separate units used for drying and trimming areas
- AHUs are connected to a central heating and cooling plant served by two 800 MBH condensing boilers and a high performance 200-ton natural-gas-driven chiller with heat recovery
- **Building automation system to monitor operations and control air handling units, rooftop units, chilled water, boiler, pumps, fans, and CO2 systems**



# Building Automation System Example #1



- Controls system is crucial to ensuring energy savings of HVACD measures
- Controls system can be used to calculate interactive HVAC savings based on actual operation of LED grow lights

ECM #	Description of Energy Conservation Measure (ECM)	Annual Utility Bill Savings			Max Peak Demand Reduction kW	Incremental Cost \$	Payback Period Years
		Electric kWh	Gas therms	Cost Savings \$			
1	<b>LED Grow Lights</b>	382,642	7,358	<b>\$57,028</b>	82.6	\$206,375	<b>3.6</b>
2	<b>Exhaust Fans with EC Motors</b>	1,251		<b>\$163</b>	0.5	\$1,350	<b>8.3</b>
3	<b>Gas-Driven Chiller with Heat Recovery</b>	286,674	-18,199	<b>\$19,251</b>	49.3	\$97,240	<b>5.1</b>
4	<b>Condensing Boilers</b>		1,565	<b>\$1,549</b>		\$20,018	<b>12.9</b>
5	<b>VFDs on HWS &amp; CW Pumps</b>	16,114		<b>\$2,095</b>	2.7	\$7,093	<b>3.4</b>



**How can lighting  
controls be used to save  
energy and increase  
productivity in  
🥚cultivation operations?**

# Dimming Controls for Controlled Environment Agriculture

- Is dimming desirable for the application?
  - Cannabis and non-cannabis crops
  - Diminishing returns
  - Photoacclimation
    - PPFD matching veg and flower, then ramp up day by day
  - Sunrise/sunset
    - Modulate light levels at start and end of day
    - Reduces peak loads on HVACD equipment by ramping up and down relative humidity



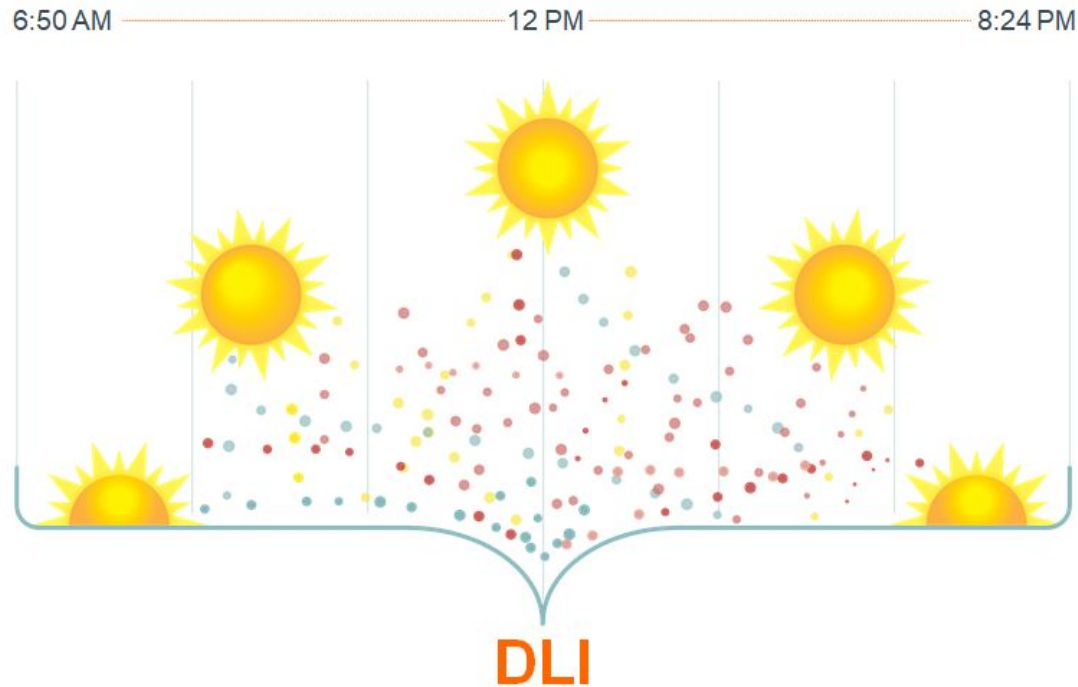
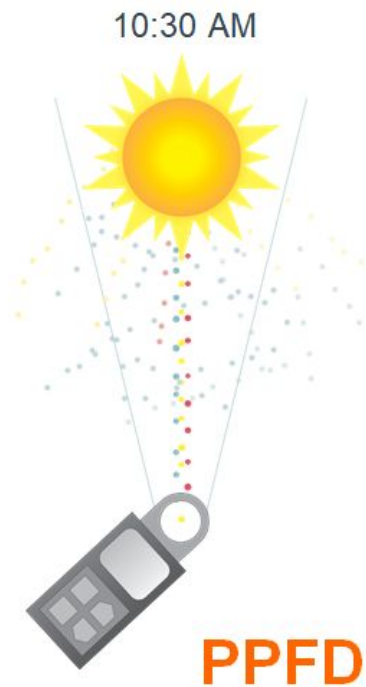
## Daylight Integral (DLI) Definition

The total number of photons of PAR accumulated over one given area, over one 24-hour period.

$$\frac{\text{PPFD} \quad (\times \mu\text{mol}/\text{m}^2/\text{s}) \quad \times \quad 60 \quad \text{MINUTES}/\text{HOUR} \quad \times \quad 60 \quad \text{SECONDS}/\text{MINUTE} \quad \times \quad \text{PHOTOPERIOD} \quad (\text{Hours})}{1,000,000 \mu\text{mol}/\text{mol}}$$



# PPFD vs. DLI





# PHOTOPERIOD CANNABIS

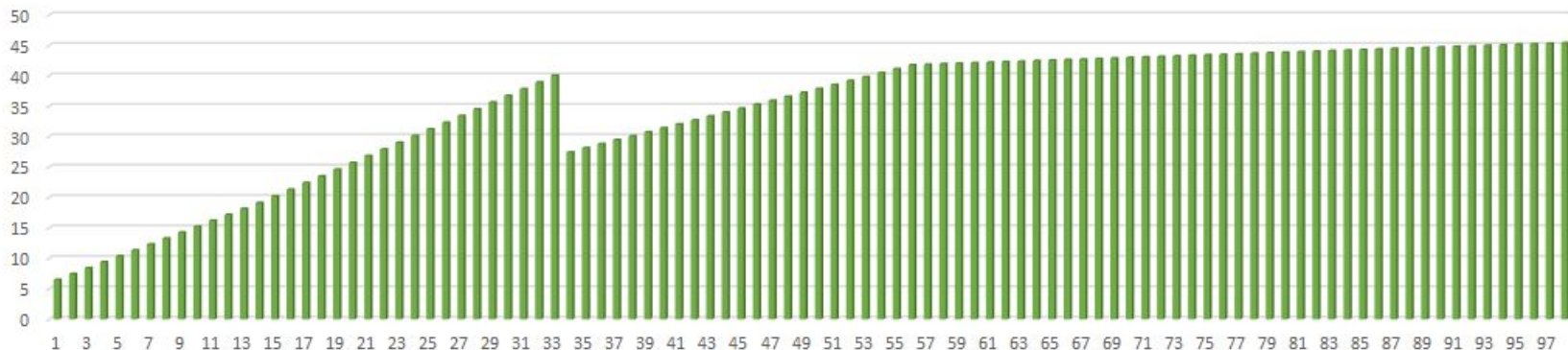
STAGE	Cloning		Vegetative (Bulking)			Acclimation to Bloom (Flowering)						Flowers fully formed		Flowers harvested	
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	
WK#															
	18 HOUR					12 HOUR									



# PHOTOACCLIMATION

STAGE	Cloning		Vegetative (Bulking)			Acclimation to Bloom (Flowering)								Flowers Maturing	
WK#	1	2	3	4	5	6	7	8	9	10	11	12	13	14	
	18 Hour Photoperiod (Long Day)					12 Hour Photoperiod (Short Day)									
PPFD	80 - ~250/300		~250 - 400/650			650	800	900	950	1000	?				

DLI



FLUENCE

BY OSRAM

# Dimming Controls Considerations

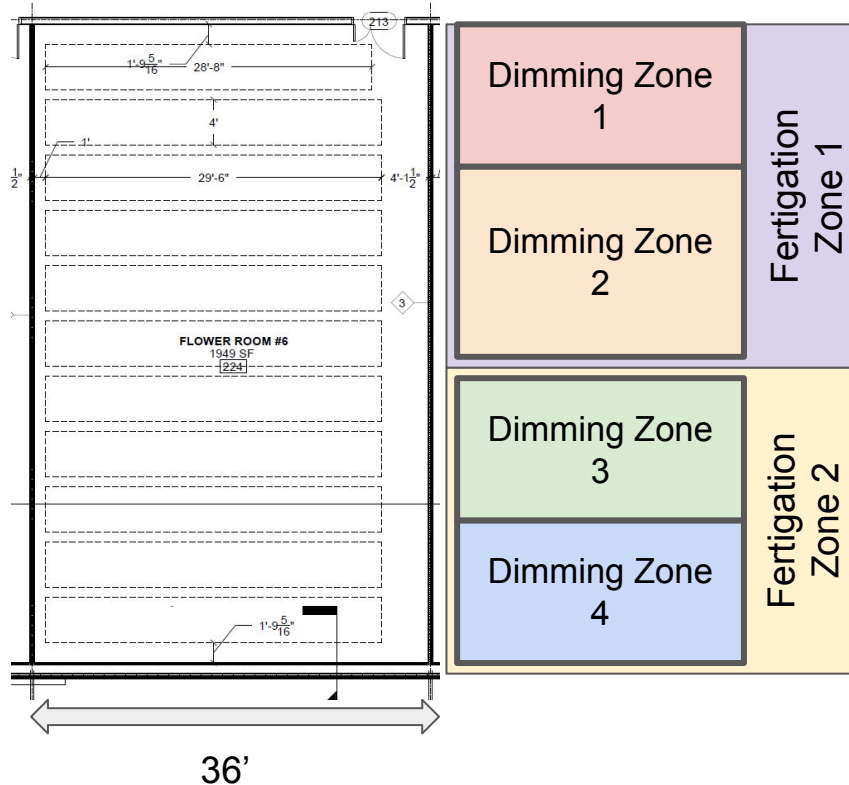
DLC Hort QPL  
As of 11/18/20

- LED: 0-10V, PWM vs step dimming HID
  - Range of dimming also varies
- Most, but not all, QPL products are dimmable
- Don't make assumptions about spectral tuning
  - Very few products on DLC's QPL are spectrally tunable
- Max distance for multi-product dimming
- Max quantity of fixtures per control product (max source current)

MA CCC compliant products	164 / 189
Dimmable	144
Non-dimmable	20
Spectrally tunable	5



# Massachusetts Lighting Controls Example: Craft / Scale Compromise



- Single level room
- Roll top benches, overhead LED lighting grid
- 1949 sq ft / 1320 canopy sq ft
- ~150 lbs per harvest from this room (~\$1M in product)
- 2 irrigation zones per room
- 4 dimming zones
- 4 different plant light X 2 fertigation conditions possible in room concurrently - why?

# Target PPFD / DLI

- Target
- Sensing actual light levels
- Recording average light levels
- Feedback loop: is controls system able to respond to sensed/recorded PPFD/DLI?
- Integrated controls matching DLI



# Lighting Controls for Mixed Light Applications

- Scheduling with timers
- Dimming capabilities of HID - step dimming, linear dimming
- Warm-up time, hot restrike time
  - May cut it early for day - may not actively turn it up or down, may turn off rows on or off
  - Are growers willing to dim these technologies?
  - Concern about lamp life may prevent growers from more active switching or dimming (already needs frequent replacement)





# What to Ask Manufacturers

- Control voltage dimming curve
  - What are the end points and linear function per driver?
- Dimming functionality for spectral tuning
  - Set it maximum
  - Doing it for additional effects
    - Above and beyond yield, don't count on them using it to save energy

**Where can project  
teams access best  
practices for  
automation and  
controls?**



# Best Practices for Automation and Controls

- Existing resources
  - Lopez, R. and E.S. Runkle. 2017.  
Light Management In Controlled Environments. 180 pp. Meister Media Worldwide, Willoughby, OH.
  - Kozai, T., K. Fujiwara, and E.S. Runkle. 2016.  
LED Lighting for Urban Agriculture. 454 pp. Springer, Singapore.
- RII Best Practices Guide coming in Q3 2021
  - Covering various processes:
    - Lighting, HVACD, Water



**How can cultivation facilities use controls to plan for flexible demand management?**



# Controls for Demand Management

- Controls infrastructure
  - Hardware
    - Load flattening
  - Software
    - Load shifting
- Process for implementation
  - Flexible demand management, demand response



# Next Steps

## Your Assignment

- Provide feedback via [SurveyMonkey](#)
- Attend December 3 workshop on Demand Management

## RII Follow-up

Gretchen will:

- Send recording, slide deck and links to shared files from today's workshop
- Provide links to RII resources
- Share information about panelists and their organizations





**THANK YOU**



**Massachusetts Energy Efficiency Partnership**



**nationalgrid EVERSOURCE**

**UMassAmherst**



**Gretchen Schimelpfenig, PE**  
**Technical Director**

***Presented by:***



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# Indoor Agriculture Energy Savings Deep Dive #4: DEMAND MANAGEMENT

Thursday, December 3

*Presented by:*



RESOURCE  
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INSTITUTE

*In cooperation with:*

UMass**Amherst**

*Organized by:*



Massachusetts Energy Efficiency Partnership

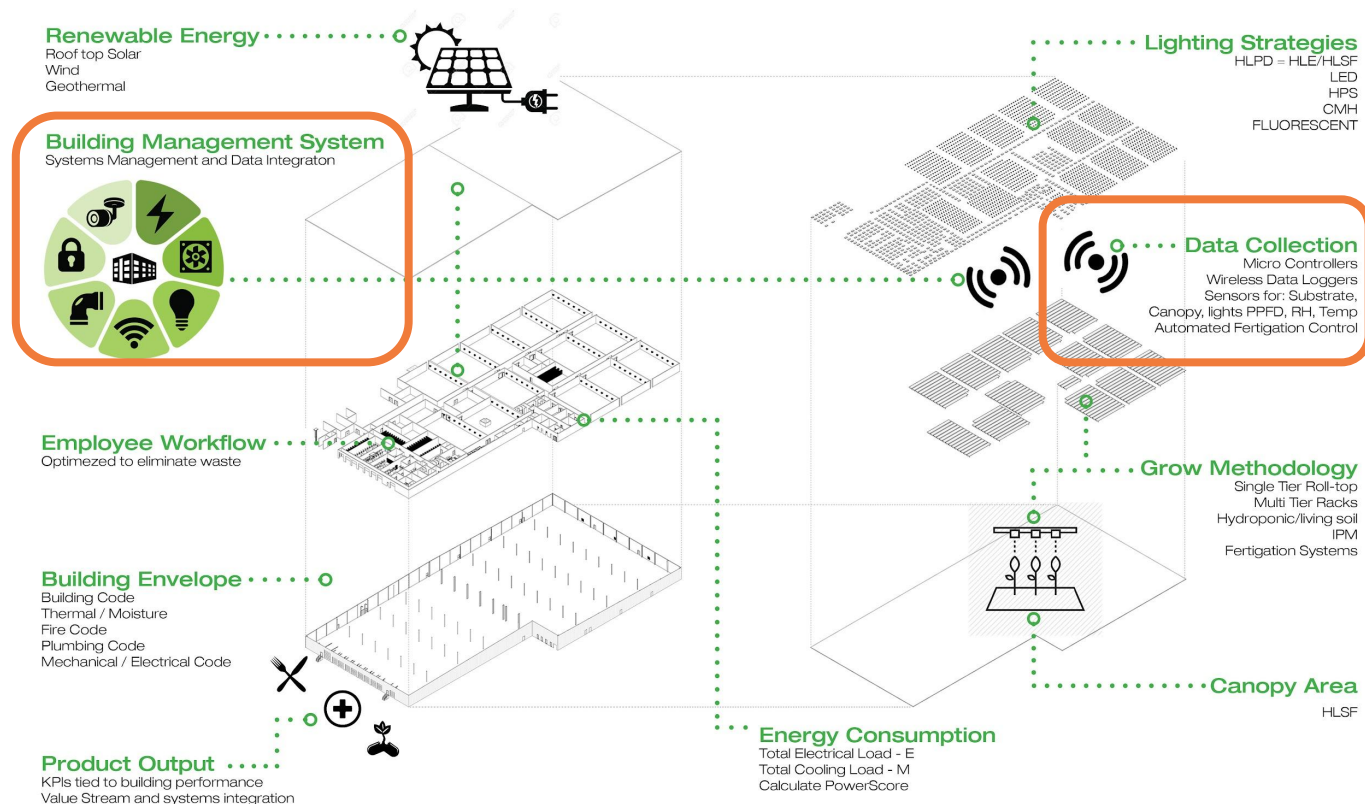


national**grid** EVERS**OURCE**

*See you at next  
month's  
workshop!*

# Integrated Design & Operation

- Even if not centralized, systems must be able to monitor and control to maintain all of the room parameters
- Ex: CO<sub>2</sub>







**SYSTEM - LIGHT DEP CURTAINS**

**PROCESS - AUTO FERTIGATION SPRAYERS**

**SYSTEM - ENVIR SENSORS FOR HVAC**

**PROCESS - MOVING TABLES**

**SYSTEM - CLOUD ENABLED CONTROL**

**PROCESS - COMPLIANCE FRID TAGS**

**SYSTEM - RADIANT HEAT RECYCLE LOOP**